

THE EXCHANGE RALEIGH

Built on a legacy of community, wellness, connection, and innovation





Collaborative design marries a reverence for the land with iconic modern architecture in this \$1 billion, 40-acre mixed-use development.

The Exchange is an intentional community centered around highly curated walk-up retail opportunities that embrace the 4-acre park as the heartbeat of The Exchange.

Emphasizing human health first, The Exchange will deliver Raleigh's first LEED and WELL certified buildings. **The Exchange** is at the crossroads of a well-established super-regional node of Raleigh. Adjacent centers draw more than **12 million visitors annually and daily traffic along I-440 tops 134,000 vehicles.**

A blend of locals and regional visitors:

Around 40% of visitors are locals from within 5 miles.

Around 36% of visitors live between 5 and 30 miles away.

HOME LOCATION	% OF AREA VISITORS	POPULATION	MEDIAN HHI	MEDIAN AGE
0-5 MI	39.7 %	254,963	\$75,270	36
5-10 MI	17.7 %	394,007	\$83,058	35
10-30 MI	18.1 %	1,376,512	\$85,827	37
0-30 MI	75.5 %	2,025,483	\$83,655	37

^{*} Based on visitors/trade area of North Hills, 2022. Source: Placer.ai



MASTER PLAN

4-Acre

990,000

1,275

125,000

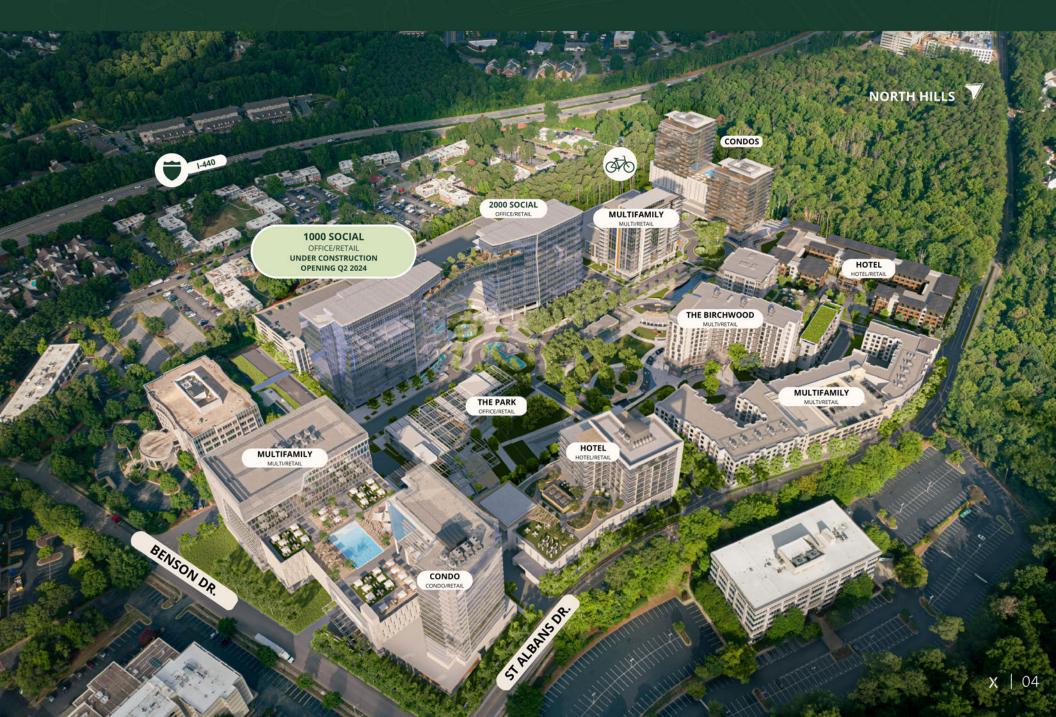
300

Green Space

GSF Office Space Residential Units

SF Retail

Hotel Keys





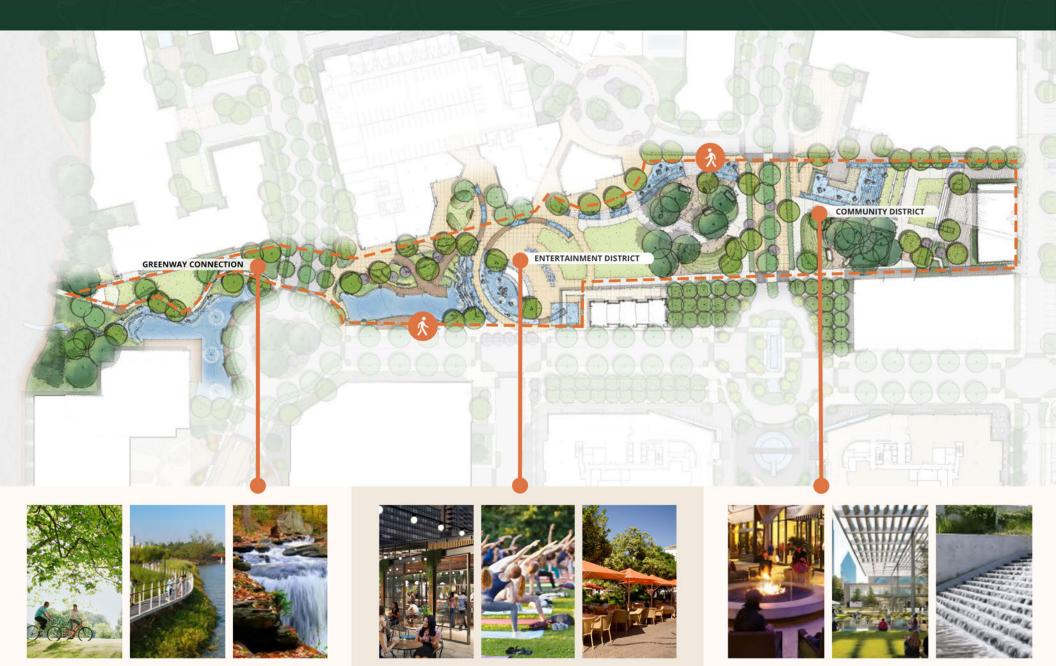


RETAIL

At The Exchange, we have mindfully created a community centered around highly curated walk-up retail opportunities that defy the norm for Midtown Raleigh. Instead of fronting busy roads and congested parking lots, each retail space opens onto the central greenspace.

THE PARK

Unique to the region, The Exchange will activate its abundant four acres of outdoor space - through thoughtful design and retail that consistently reflects its core values.











1000 SOCIAL

Numerous entry points provide convenient access from all directions. Dedicated parking and a central motor court ensure efficient arrivals and departures for tenants, visitors and taxi services.

1500 EMPLOYEES

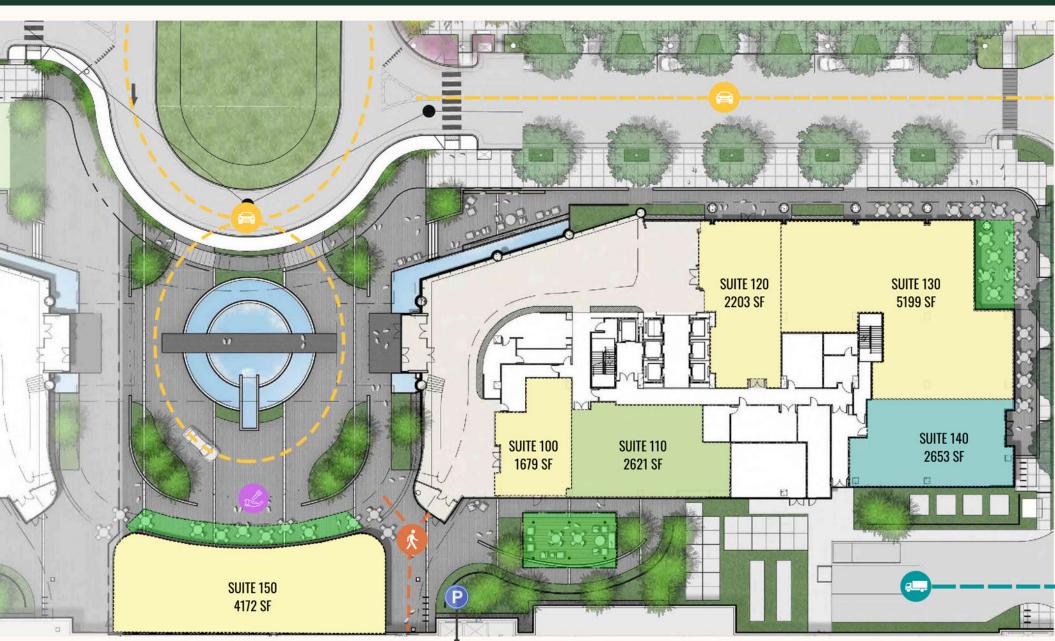
WORK IN THE BUILDING EVERY DAY CREATING A BUILT-IN CUSTOMER BASE

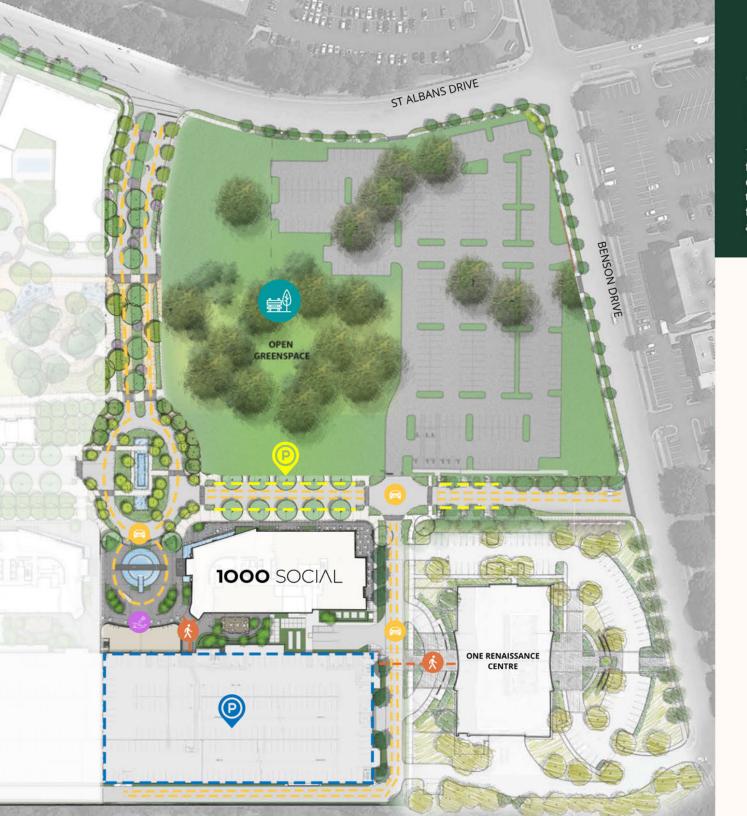
FOOD & BEVERAGE

SERVI

RETAI

OUTDOOR DINING





CIRCULATION PLAN

Phase One

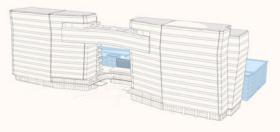
1000 Social will deliver with dedicated parking and fully developed pedestrian and vehicular gateways extending to St. Albans Drive and Benson Drive. Prior to future phase development, adjacent parcels will feature ample green space, regular activations, and additional surface parking.



Parallel Parking



Dedicated 1st Floor Parking Covered Path to Retail





Valet - Drop Off



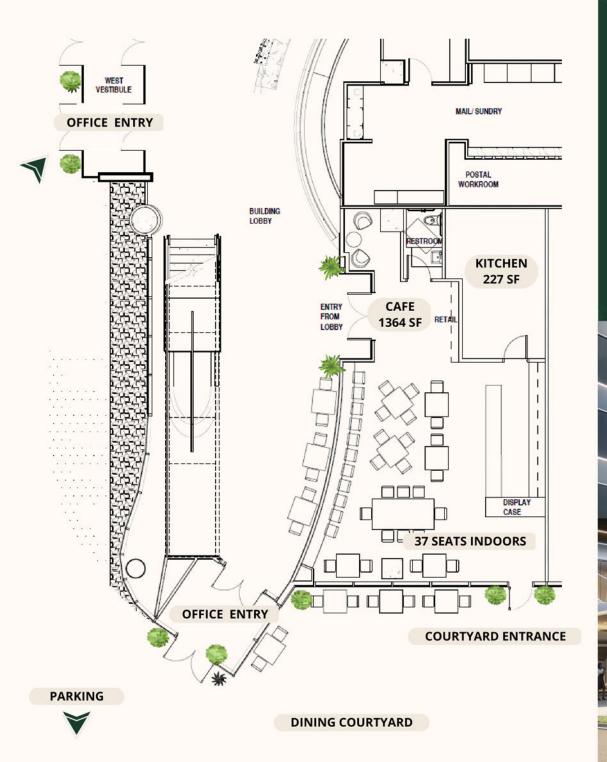
Vehicular Circulation



Pedestrian Circulation



Activated Park Space



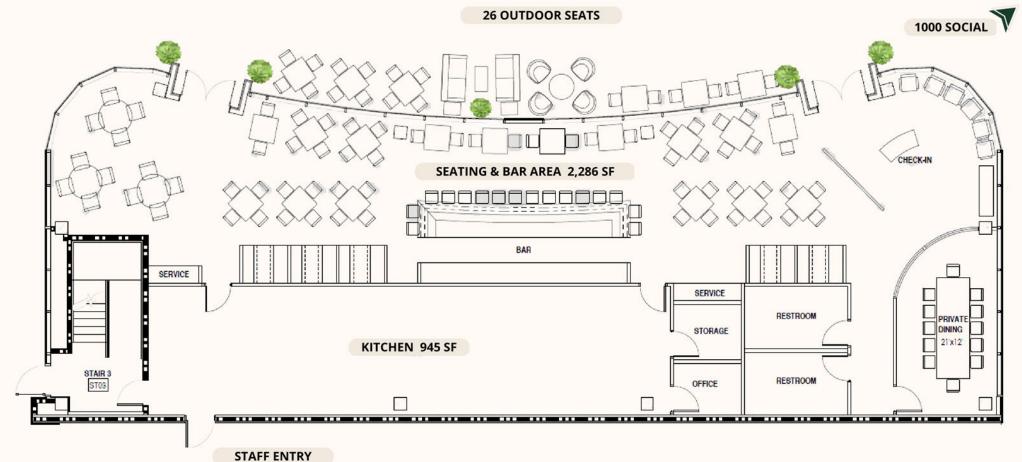


SUITE 150

4,172 SF









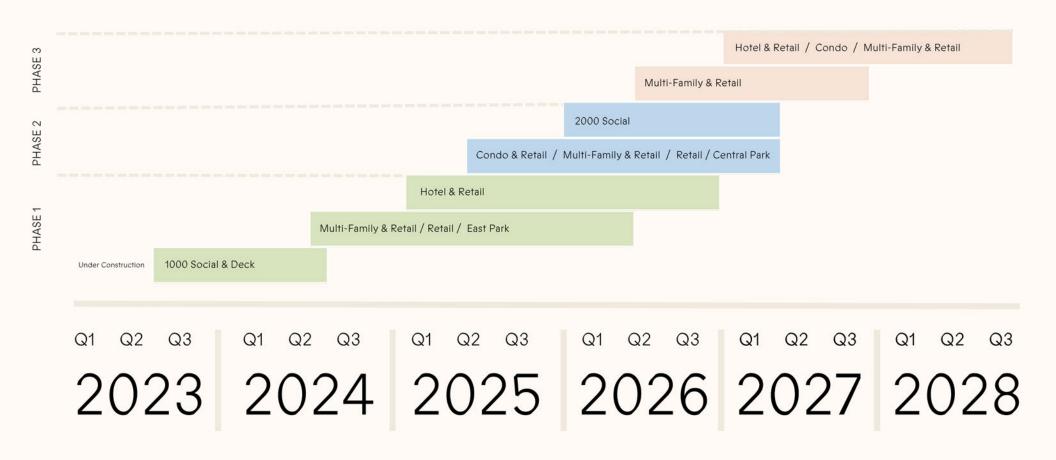
DEVELOPMENT TIMELINE

66 The Raleigh market is on fire, with an incredibly talented labor pool, fast-paced yet sustainable growth, and close proximity to major technology and innovation hubs. Just a short drive from the mountains and the coast, Raleigh's reasonable cost of living and enviable lifestyle make it a natural short list candidate for any growing firm looking to establish a major presence in the Southeast. 99

EVERETT DANIELS

President & COO, Dewitt Carolinas





THE DEVELOPER

Founded in 1997 and based in Raleigh, NC, Dewitt Carolinas engages in acquisition, ownership, development, and management of properties and land throughout the Carolinas. Dewitt has developed an unmatched reputation for excellence that continues to shine through our diverse portfolio and high quality service.



TODD SAIFED CHIEF EXECUTIVE OFFICER

A native North Carolinian, raised in the construction industry, Todd Saieed, CEO of Dewitt Carolinas, has built a real estate development company and personal reputation founded on strategic vision, skilled management and a purposefueled drive to successfully navigate the challenges intrinsic to 21st Century development.

Having founded the company in 1992, Todd, together with his partner since 1997, Ven Poole, now holds a diversified portfolio of commercial, multi family, industrial, and mixed use projects valued at over \$200 million. Today, Dewitt Carolinas is one of the fastest growing privately held companies in North Carolina.



VEN POOLE SENIOR PARTNER

Ven has served as a member of GEL Environmental, Inc. board of directors since 2018. Mr. Poole joined Waste Industries in 1990 and served as its Chairman and Chief Executive Officer immediately prior to the Waste Industries Merger, Ven has more than 30 years of experience in the solid waste industry and was recently inducted into the National Waste & Recycling Hall of Fame. Ven currently serves on the boards of directors of the Environmental Research and Education Foundation (Vice Chairman), Detachable Container Association (Treasurer), St. David's School (Treasurer) and is a member of the board of trustees of North Carolina State University.

Ven joined Todd in 1997, together they have led a company that has become a leader in the real estate development world, with a continued focus on projects throughout the Carolinas.



FD SOCCORSO

CHIEF FINANCIAL OFFICER

corporate finance and banking investment experience, Ed oversees the accounting and finance activities for Dewitt. Over the course of his career. Ed has raised over \$7 billion of capital through corporate debt issuance and asset securitization, and managed over \$1 billion of fixed income portfolios. In addition to his capital markets experience. Ed has deep knowledge in the retail banking sector, having served as both Chief Credit Officer and Chief Strategy Officer for a large community bank and advisor to the U.S. Treasury on bank investments made under the Troubled Asset Relief Program.



EVERETT DANIELS PRESIDENT

As President of Carolinas Everett Daniels is responsible for sourcing. structuring, constructing and managing Dewitt's diverse portfolio of real estate transactions throughout the Carolinas. With an extensive construction management background, Daniels is recognized for offering comprehensive analysis and execution of developments from inception to stabilization.

Daniels graduated from East Carolina University's Construction Management School. He began his career with Bovis Lend Lease in the field as a Superintendent and quickly climbed the ranks into leadership roles. With Daniels' leadership, dedication and implementation he was recruited to step into the commercial property development industry with Dewitt Carolinas in 2014.



TOTAL NUMBER OF DEVELOPMENT PROJECTS MANAGED



OF CONSTURCTION MANAGED



COMBINED YEARS OF EXPERIENCE



STEVEN BEATTIE EXECUTIVE VICE PRESIDENT

Steven joined Dewitt in 2017 as Director of Pre-Development. He is responsible for the supervision and coordination of pre-development, and prepares valuations and information needed for strategic planning, fiscal planning, and risk management. These duties include production of high-level budgets, selecting the design team, negotiating agreements, and managing the design process including building programing, entitlements, permitting, drafting and executing contracts. Steven is a civil engineer, and prior to joining the DeWitt team he orked as a team leader at a regional civil engineering firm.



SU-HOU CHEN

SR. PROJECT MANAGER

Su-Hou is involved in all phases of pre-construction and construction activities for DeWitt's commercial, residential, industrial, and mixed-used development projects in the Carolinas. As Sr. Project Manager, he is responsible for overseeing budgeting and on-schedule project delivery, coordinating with the design team and managing construction efforts including scheduling, permitting, and day-to-day project execution. Su-Hou's prior experience includes a background in architecture experience on the west coast, and project management for Skanska USA managing construction projects for Duke University.



CASEY GLOVER CREATIVE DIRECTOR

Casey is responsible for advancing development and market trend analysis for Dewitt. She joined the team in 2015 and in her current role of Creative Director she leads in the fields of market research, design inspiration and implementation. Casey assists with pre-development to source new development opportunities, due diligence, legal, marketing, and project strategy as well as post-construction development activities, assisting with leasing, and branding aspects of Dewitt Carolinas development projects.



TOMMY SAIEED ASSET MANAGER

my is responsible for overseeing property level operations and performance, conducting financial feasibility studies on new developments, and providing comprehensive reports to the executive team. Prior to joining Dewitt, Tommy was a valued member on the multifamily investment sales team for Newmark, as a Financial Analyst. During his tenure, the Carolinas team average "\$2 billion in sales volume per year. Before his time at Newmark, he was an active commercial real estate broker in the Triangle.



CONNOR SAIEED PROPERTY DEVELOPMENT MANAGER

As Property Development Manager, Connor helps lead our leasing efforts in the office and retail sectors and manages broker partnerships, tenant coordination, and building operations and upfits for several of our assets. Connar joined Dewitt Carolinas in 2017, and has amassed a wealth of experience all asset types and all aspects

ONE OFFICE, ONE MISSION, EXCEED EXPECTATIONS.

We care deeply about our community and this project represents that.

It becomes an important part of the legacy we leave behind.

TOMMY SAIEED

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